



The 8th China Beijing International High-Tech Expo

China Economic Summit



Date: May 24th and 25th of 2005

Venue: The Great Hall of the People & Beijing International Hotel

Major Focus: Chinese Deepening Reform
Finance Reform and Opening Up
International M & A
Capital Market, Property Right Exchange and Corporate Governance
Investment and Financing of Fast Growing Enterprises
China Industrial Development Strategy
Chinese Culture and Media Investment



Monita K. Mo spoke for the International M&A Forum – Global dealers face to face.

Other speakers include: Mr. Gao Jian, Vice President, China Development Bank
 Mr. John J. Studzinski, CEO of HSBC Corporate, Investment Banking and Market
 Mr. Carson Wen, China of Chinese Business, Heller Ehrman LLP
 Mr. Steven Hendryx, Senior Manager, A.T. Kearney
 Prof. John F. Nash, Jr., Nobel laureate in Economic in 1994
 Prof. K.C. Chan, Dean, School of Business and Management, the Hong Kong University of Science & Technology



Monita’s topic for the event was “Deal Breakers in China M&A Transactions” where she talked about many unique challenges faced by foreign buyers.



Many audience were curious about different negotiation tactics when dealing with state-owned enterprises verse privately owned enterprises. Many audience asked about deal structure; financing alternatives, trend and employee related matters post-M&A era.



Monita chatted with Prof. John Nash about the development of China financial market, in particular, whether China could become the major financial center for Asia. What it would require to become one.